

September 11, 2008

ADDENDUM No. 1

To

REQUEST FOR PROPOSALS

For

STORAGE AREA NETWORK

For the

SCHOOL CONSTRUCTION PROGRAM

ISSUED SEPTEMBER 3, 2008

By the

NEW JERSEY SCHOOLS DEVELOPMENT AUTHORITY

PLEASE TAKE NOTICE:

PROPOSAL PACKAGES ARE DUE NO LATER THAN 5:00 PM on Wednesday, September 17, 2008 to Sean Murphy, Procurement Manager, NJ Schools Development Authority, P.O. Box 991, 1 West State Street (Wachovia Bank Building), Trenton, NJ 08625. Proposal may also be faxed to 609-656-2970 or emailed to smurphy@njsda.gov.

This **ADDENDUM No. 1** includes questions submitted electronically, and answers thereto. Questions and answers may have been paraphrased in whole or in part.

A. TIMELY SUBMITTED ELECTRONIC QUESTIONS AND NJSDA ANSWERS

A.1 Question: What type of training is NJSDA requesting? Knowledge transfer during setup/installation/configuration for an Administrator? Formal classroom training on-site/off-site for an Administrator?

Answer: NJSDA is requesting Knowledge transfer during setup/installation/configuration for multiple System Administrators.

A.2 Question: Is there any additional equipment that is expected to be moved from Trenton to Newark other than the brand new HP SAN equipment that's being purchased via this RFP?

Answer: NJSDA does not anticipate any additional equipment moves in conjunction with the SAN.

A.3 Question: What is NJSDA's anticipated purchase date?

Answer: NJSDA intends to issue a purchase order once the low responsive bidder has been identified and approved for award.

A.4 Question: What are NJSDA's anticipated setup/installation/configuration dates for the SANs in Trenton as well as Newark?

Answer: As soon as possible upon arrival of SAN hardware.

A.5 Question: Does NJSDA currently have an approved budget for the SAN?

Answer: Yes.

A.6 Question: May proposals be electronically submitted to you via e-mail?

Answer: Yes. The e-mail address for submission of proposals is: smurphy@njsda.gov.

A.7 Question: Is NJSDA solely requesting priced proposals for HP equipment listed in Form 301, which is the inventory of requested equipment? Or is NJSDA using that as an "example" of what you are looking to procure (i.e. "or equivalent equipment"), and NJSDA is willing to entertain other vendor equipment?

Answer: NJSDA is not accepting substitutions to requested products.

A.8 Question: In the third paragraph of the opening Section, it states that: "The installation and 24x7 technical support must be performed by HP certified technicians." If the NJSDA is willing to entertain alternative vendor equipment, then it would be assumed to be acceptable to provide technicians certified for that vendor's equipment.

Answer: NJSDA is not accepting substitutions to requested products.

A.9 Question: Clearly Form 301 lists a specific vendor's equipment. As such, if the NJSDA is willing to entertain other than HP equipment, then Form 301 as shown could not be completed. Can a vendor submit a line item price proposal similar to Form 301 but listing different equipment?

Answer: No. NJSDA is not accepting substitutions to requested products.

A.10 Question: Replication between sites - Looking at RFP I see you have FCIP distance gateway's which are used to convert Fiber protocol to IP, are you requesting these devices because you will be utilizing an existing link between the sites that is currently being used for data? What type of link do you have? What is the bandwidth? Will it be dedicated only for replication?

Answer: SDA is in the process of implementing a DS-3 point to point circuit between Trenton and Newark to support the replication process.

A.11 Question: Are you only considering HP for your solution? Will you accept comparable solutions from another vendor (the vendor would of course be a top tier player in the storage arena)?

Answer: NJSDA is not accepting substitutions to requested products.

A.12 Question: How much data will be placed on the SAN to be replicated?

Answer: Roughly 6-8 TB to start.

A.13 Question: How long will the second SAN need to stay at the Trenton location after the initial replication has completed?

Answer: 1-2 weeks.

A.14 Question: How much data will be replicated in a typical 24 hour period or will this need to be determined?


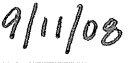
Answer: To be determined.

A.15 Question: Are both locations 100% power ready to receive the new SANs with 220v?

Answer: Yes.

A.16 Question: What is the target date for the installation?

Answer: As soon as possible upon arrival of SAN hardware.

		
Issued by:	Sean Murphy	Date
	Procurement Manager	